



PIZZERIA CHALLENGE 2026

Stand a chance at the ULTIMATE PRIZE of being named the PORCUPINE RIDGE PIZZERIA CHALLENGE WINNER and being recognised as BOTSWANA'S FAVOURITE PIZZERIA, as voted by consumers!

TIMELINE

SEPTEMBER 1ST TO OCTOBER 31ST (TWO MONTHS)

There is NO SIGN-UP DEADLINE. Restaurants can enter at any stage of the campaign.

RESTAURANT PARTICIPATION: REQUIREMENTS & BENEFITS:

(1) PIZZERIA/RESTAURANT

Any establishment where pizzas are offered and where there is possession of a liquor license.

(2) LISTING & BUY-IN REQUIREMENTS

A. Restaurants are required to list (either on their wine list/ blackboard/ or the supplied table-talker)

1 x Porcupine Ridge white/rose wine & 1 x Porcupine Ridge red wine as BTG offerings.

B. The initial minimum buy-in requirement to suffice the BTG listings is 6 cases (6 x 750ml) total. *(This is not 6 cases per wine.)*

(3) BENEFITS

A. Stand a chance at the ultimate prize of being named the Porcupine Ridge Pizzeria Challenge winner and being recognised as Botswana's Favourite Pizzeria as voted for by consumers!

B. Upon sign-up, the restaurant will immediately be added to the list of participants on the www.VOTEPIZZA.wine website and be ready to receive votes.

C. Each participating restaurant will receive promotional material, including Bill Inserts, Takeaway Pizza Box Stickers & Table-Talkers to create consumer awareness and to entice voting.

D. National and Local Media Coverage.

(4) RESTAURANT PRIZES

(1) THE TOP THREE RESTAURANTS, BASED ON THEIR VOTES RECEIVED THROUGHOUT THE CAMPAIGN PERIOD, WILL BE RAISED TO THE PODIUM. NUMBER ONE WILL BE CROWNED AS THE CHALLENGE WINNER. THEY WILL RECEIVE:

A. Wine Supply Prizes: Each restaurant will receive the number of cases purchased during the campaign (2 months), calculated out to a – 6-month volume (1st Place), 4-month volume (2nd Place), 3-month volume (3rd Place)

B. Porcupine Ridge branded POS: To the value of – BWP 12,000 (1st Place), BWP 6,000 (2nd Place), BWP 3,500 (3rd Place)

C. Waiter Incentive: Each restaurant will receive BWP 1,500 in vouchers (BWP 750 + BWP 500 + BWP 250) & three cases of wine to award to their top, Porcupine Ridge-selling waiters.

D. Podium-position trophies.

E. Media & Social Media coverage.

(2) THE TOP 10 (4-10) PIZZERIAS WILL RECEIVE ACKNOWLEDGMENT (BRAGGING RIGHTS!) THROUGH:

A. Top 10 acknowledgment signage (plaque).

B. Receive back their initial 6-case buy-in.

C. Waiter Incentive: Each restaurant will receive BWP 1,500 in vouchers (BWP 750 + BWP 500 + BWP 250) & three cases of wine to award to their top Porcupine Ridge-selling waiters.

D. Media and Social Media coverage.

Restaurants interested in participating should contact their local BENJU REPRESENTATIVE or Email: clarissa@boekenhoutsloof.co.za



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CONSUMER PARTICIPATION: VOTING & PRIZES

(1) CONSUMER VOTING PROCESS

- A. This is the 2-month period of the challenge campaign (September 1st to October 31st).
- B. Promotional material (engagement tools) including Bill Inserts, Takeaway Pizza Box Stickers & Table-Talkers will contain QR-code and website details.
- C. The website contains an elementary fill-in page (name, e-mail address, mobile number) and a list that includes all participating restaurants. The consumer completes the page and casts their vote.
- D. Consumers are incentivized to vote through weekly prizes and a grand prize.
- E. Restaurants are encouraged to motivate consumers to vote to win. (in-house lucky draws, special glass prices, etc.)

(1) CONSUMER PRIZES INCLUDED:

- A. Grand Voter Prize (1 Winner)
 - Pizza for a year to the value of BWP 2,000 from a nominated pizzeria.
 - 30 bottles of Porcupine Ridge Wines
 - Tabletop Pizza Oven (brand TBC)
- B. Weekly Voter Prizes (9 Winners)
 - 6 bottles of Porcupine Ridge, and a Porcupine Ridge hamper.

(2) CAMPAIGN ENGAGEMENT TOOLS

- A. Participating restaurants will receive a campaign starter pack with the following marketing materials and be topped-up, when required (see examples on next page):
 - Takeaway Pizza Box Stickers (1,000 units)
 - Table-Talkers (50)
 - Bill Inserts (100)
- B. The following communication tools will engage consumers at a personal level:
 - Social Media Advertising
 - Voting website
 - Traditional Media (Radio, Newspaper, Magazines etc)
 - Word-of-Mouth

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Email: clarissa@boekenhoutsloof.co.za

VISIT: WWW.VOTEPIZZA.WINE

#PRPIZZA #PORCUPINERIDGE

Facebook: @Porcupineridgewines Instagram: @Porcupine_Wines